

1995

## Virginia Practice Series: Virginia Real Estate Closings: With Forms, 2nd Edition

W. Wade Berryhill

*University of Richmond*, [wberryhi@richmond.edu](mailto:wberryhi@richmond.edu)

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### Recommended Citation

W. Wade Berryhill, *Virginia Practice Series: Virginia Real Estate Closings: With Forms* (1995).

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# **VIRGINIA REAL ESTATE CLOSINGS**

**WITH FORMS**

**SECOND EDITION**

**By**  
**W. WADE BERRYHILL**  
Professor of Law  
University of Richmond



**THE HARRISON COMPANY, PUBLISHERS**  
3110 Crossing Park • Norcross, GA 30071-1367

## PREFACE

Much has changed since the first edition in not only the law but in the forms to be used and the procedures to be followed in a residential real estate closing. I felt it would be best to begin this edition by starting with fresh eyes — the eyes of an attorney just beginning the practice of real estate law. With the assistance of my former research assistant, Jay Sublett, who had just successfully passed the bar examination, we interviewed all the parties involved in a real estate transaction in order to gain perspective from their particular points of view and to learn exactly what each does in the typical real estate deal. Together, Jay and I interviewed each player, the brokers, realtors, title insurance company underwriters and insurers, lenders, loan originators, processors and closers, real estate attorneys and paralegals. Thus, the benefit to the reader is that in one source he or she is able to track a real estate transaction from its conception to finalization taking advantage of the comprehensive and collective knowledge of all the parties involved.