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Virginia Practice Series: Real Estate Closings, 7th Edition

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Real Estate Closings
2009-2010 Edition

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PREFACE

Much has changed since the first edition in not only the law but in the forms to be used and the procedures to be followed in a residential real estate closing. With the assistance of my former research assistant, Jay Sublett, we interviewed all the parties involved in real estate transaction in order to gain perspective from their particular points of view and to learn exactly what each does in the typical real estate deal. Together, Jay and I interviewed each player, the brokers, realtors, title insurance company underwriters and insurers, lenders, loan originators, processors and closers, real estate attorneys and paralegals. Thus, the benefit to the reader is that in one source he or she is able to track a real estate transaction from its conception to finalization taking advantage of the comprehensive and collective knowledge of all the parties involved.

This volume covers legislation passed by the Virginia General Assembly through the end of the 2009 Session. Case law was researched through June 2009.

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